



### **ERASMUS+**

## HIGHER EDUCATION – INTERNATIONAL CAPACITY BUILDING PROGRAM

Participatory and Integrative Support for Agricultural Initiative

# Module 1 Value Chain Management













#### Module 1 – Value Chain Management

1. Scope: The module aims to introduce students the fundaments of scientific work applied on the issue of value chain management. The skills gathered during the course will empower participants to succeed in most of university-level scientific projects or professional field. The students will participate on rigorous academic research (including data collection process in the field), they will train to express their ideas and opinions clearly and they will learn how to publish a research results in form of conference poster and presentation. If there is enough enthusiasm and diligence among the participants, all the knowledge, experience and data collected may culminate into an academic research paper.

#### 2. Team:

Leader: Chiang Mai University (CMU)

Member: Czech University of Life Sciences Prague (CULS)

#### 3. Period:

August 7 - 27, 2019 (arrival of the participants on August 6, departure August 28)

#### 4. General Learning Objectives

- 1) Understand of the broad concepts of value chain management
- 2) Get to know principles of marketing of agricultural products
- 3) Experience own research including picking the problem, posing research question, setting up the methodology, collecting and processing the data, data analyses.
- 4) Experience the multiple ways of publication of scientific result poster, presentation, report paper manuscript)
- 5) Make effective use of oral, written, and visual means to comment, assess, critique and communicate.





| Arrival date of participants: August 6, 2019 |                               |   |   |  |  |  |
|--|-------------------------------|---|---|--|--|--|
| Overview of the sessions:                    |                               |   |   |  |  |  |
| Date   | Time                          | Topics  | Resource persons  |  |  |  |
|  | 9:30 -10:30                   | Registration of participants  | CMU   |  |  |  |
| Wednesday<br>7 August                        | coffee break                  | Official opening, introducing the Module objectives, PISAI project and Introducing the participants | Dean of the Faculty, Chutima, Pornsiri                                    |  |  |  |
|  | 10:30 - 12:00                 | Presentation about CULS and the Czech<br>Republic, CMU and Thailand                                 | Students presentation about the Czech<br>Republic, CULS, each participant |  |  |  |
|  |                               | Each student will introduce themselves and their background (maximum 10 mins/person with ppt)       | Students presentation about Thailand, CMU, each participant               |  |  |  |
|  | 13:00 - 14:30                 | Ice breaking: games for teambuilding  |   |  |  |  |
|  | coffee break<br>14:45 - 16:30 | A guided trip CMU   | CMU organize  |  |  |  |
|  | 8:45 -10:15                   | Agricultural Economics and marketing  | Pornsiri and CMU staff  |  |  |  |
|  | coffee break                  |   |   |  |  |  |
| Thursday<br>8 August                         | 10:30 - 12:00                 | Market orientation of Thailand markets  |   |  |  |  |
| 8 August                                     | 13.00-16.30                   | Local market visit  | CMU organize  |  |  |  |
| Friday<br>9 August                           | 8:45 -10:15                   | Value chain management  |   |  |  |  |
|  | coffee break                  | Group task assignment – literature review   | Pornsiri and CMU staff  |  |  |  |
|  | 10:30 - 12:00                 | of selected product (longan, sticky rice, mango, lichi, tea)  |   |  |  |  |
|  | 13:00 - 16:30                 | Visit of the cooperative/farm   | CMU organize  |  |  |  |





| Saturday 10 |
|-------------|
| August      |

Preparation of literature review – group task

|                        | Sun  | Day off  |   |
|------------------------|--|--|---|
| Monday<br>12 August    | Planting of rice - activity at CMU, starting at 6 o'clock in the morning |  | CMU organise                              |
| Tuesday<br>13 August   | 8:45 -10:15<br>coffee break<br>10:30 - 12:00<br>13:00 - 16.30            | Logistic management  Statistical analysis (basic statistics)  Visit of distribution centre   | Pornsiri and CMU staff  CMU organise      |
|                        | 8:45 -10:15<br>coffee break  | Presentation of literature review task – team ppt  | Petra and Olga CULS                       |
|                        | 10:30 - 12:00  | Literature search, problem formulation Methods and tools (sampling)  | Olga CULS                                 |
| Wednesday<br>14 August | 13:00 - 14:30<br>coffee break<br>14:45 - 16:30                           | Marketing research methods (consumer behaviour)  Preparation of the planning of data collection for the first round of interviews (interview guide) and team work during the survey (e.g. how to work with an interpreter and how to interpret, how to conduct interviews as a group (e.g. task distribution among different group members), how to tackle cultural differences within the groups.  Preparation for field research | Petra CULS                                |
| Thursday<br>15 August  | 8:45 -10:15<br>coffee break<br>10:30 - 12:00<br>13:00-16:30              | Discussion of prepared questionnaires and focus group discussions  Icebreaking game: African village  Visit of farms   | Team work: data collection from consumers |



| Friday<br>16 August    | whole day  | Field research: students in teams visit different markets and collect data with consumers   | Team work: data collection from consumers                                 |
|------------------------|--|---|---|
| Saturday<br>17 August  | whole day  | Field research: students in teams visit different markets and collect data with consumers   | Team work: data collection from consumers                                 |
|                        | Sund   | day 18 August   | Day off   |
| Monday<br>19 August    | whole day  | Visit of farms  | Team work: data collection interviews with farmers                        |
| Tuesday<br>20 August   | 8:45 -10:15<br>coffee break<br>10:30 - 12:00<br>13:00 - 14:30<br>coffee break<br>14:45 - 16:30 | Reflection from field research - feedback from data collection by teams  Scientific writing - poster, ppt presentation Icebreaking game: Marshmallow challenge  Poster preparation by teams   | Petra CULS  Olga CULS  Team work: poster preparation                      |
| Wednesday<br>21 August | 8:45 -10:15<br>coffee break<br>10:30 - 12:00<br>13:00 - 14:30<br>coffee break<br>14:45 - 16:30 | Poster presentation by teams  Scientific writing - how to write an article/thesis Instructions for preparation for the final report (manuscript including introduction, materials and methods, results, discussions and conclusions)  Team work | Petra and Olga CULS  Team work: poster, ppt and final report presentation |
| Thursday<br>22 August  | Whole day  | Preparation for the final report<br>(manuscript including introduction,<br>materials and methods, results, discussions<br>and conclusions)  | Team work: final report preparation                                       |





| Friday<br>23 August  | 8:45 -10:15<br>coffee break<br>10:30 - 12:00   | Presentation of the results by students' teams - evaluation by staff              | Petra and Olga CULS, Pornsiri CMU             |
|----------------------|--|---|---|
|                      | 13:00 - 14:30<br>coffee break<br>14:45 - 16:30 | Evaluation of the module, closure of the module with award certification ceremony | Pornsiri CMU, Chutima and Petra and Olga CULS |
| Saturday 24 August   |  |   | Day off                                       |
| Sunday 25 August     |  |   | Day off                                       |
| Monday<br>26 August  | whole day                                      | Field trip to the Royal Project Station :<br>Intanon station                      | CMU   |
| Tuesday<br>27 August | whole day                                      | Field trip to the Royal Project Station:<br>Pangda station                        | CMU   |